

Please send your
resume to:

Sherry Dunn Regional HR
Business Partner
Sherry_Dunn@G3.ca

We offer employees
excellent working conditions,
competitive salaries and a
comprehensive benefit
package. Interested
candidates are invited to
submit a resume and cover
letter stating their salary
expectations.

G3 is proud of its diverse
workforce comprised of
employees who are valued
for their individual skill and
attributes.

Applicants should contact
the hiring manager if they
require accommodation
during the competition
process on a confidential
basis.

Job Title: Crop Inputs Specialist

Location: G3 Kindersley

G3 Canada Limited is a progressive and continuously growing company. As part of our commitment of building a smarter path from farmers' fields to the global market, we are establishing a highly efficient coast to coast Canadian grain enterprise designed to provide a unique competitive alternative to farmers and superior service to customers and stakeholders. The integrity and resourcefulness of our people are the foundation of that commitment.

The Opportunity

Crop Inputs Specialist is responsible for supporting the efficient and profitable operation of the crop input division and for implementing a strategy to best position G3 for short and long term success. This position is responsible for contributing to the marketing and sales of agronomy and crop inputs service and helping G3 foster a reputation for delivering superior customer service and focusing on professional business relations.

Some Key Responsibilities:

- In consultation with Manager Crop Inputs, develop and implement a growth strategy for the crop inputs business;
- Promote and sell crop inputs to meet or exceed budget targets;
- Promote G3 programs to farmers in the zone to achieve and exceed budget goals for the terminal;
- Ensure accurate and timely reporting of all relevant business opportunities information to internal management as it relates to obtaining supply of new product lines etc.;
- Maximize customer retentions by ensuring G3 customer experience is always positive;
- Support and promotes corporate EH&S policies, standards and industry regulatory requirements;
- Perform all other duties as assigned, including assisting other terminal staff during peak work demands as part of a team effort to achieve overall terminal goals.

Professional Qualifications and Experience:

- Post-Secondary Agriculture degree, Diploma in Agriculture, Certified Crop Advisor or related field;
- Minimum 2 years of relevant Ag or Sales experience preferred;
- Extensive knowledge of crop inputs products, sales and services combined with an entrepreneurial aptitude that has resulted in identification and realization of profitable business opportunities;
- Excellent customer service orientation, with an ability to balance customer demands and corporate efficiency and profitability;
- Excellent communication skills and demonstrated collaborative approach to working with farmers, colleagues and business partners;
- Excellent organizational skills;
- Proficiency in Microsoft Excel, Work and Outlook and an ability to become proficient in Microsoft Dynamics and the grain contracting modules of G3's enterprise software

G3 provides the opportunity to have a challenging and rewarding career that will allow one to be part of a growing and dynamic company while offering a competitive salary and benefits package. Join our diverse team of talented professionals who call G3 home!

This posting will remain open until a suitable candidate is selected.

Building a smarter path from farmers' fields to global markets.